

# **JOB TOOLS – IN DEPTH**



**September 2008**

## **Part 1: Information that is useful during all job searches in the biotech/pharma industries.**

**Summary: The following websites offer useful information for job seekers and, to a lesser extent, those changing careers. The information on these sites offers guidance and further information that is essential during any job search.**

### **1. Wetfeet: <http://www.wetfeet.com/>**

- While it is an American site, it is invaluable and offers the following:
  - Advice & articles
  - Career profiles
  - Company profiles
  - Company salary data
  - Industry Profiles
  - Practice Consulting Cases
  - Recruiter Q&A
  - Resumes and Cover Letters
  - Job search engine
  - Guides:
    - Consulting cases
    - Resumes and cover letters
    - Interviews
    - Job hunting
    - Various careers (e.g. consulting, financial, pharmaceutical, science, health care)
    - Career management
    - Networking
- Services are not free:
  - \$9.95 US/month or \$49.95/6 months
  - With membership, guides are 30% off

### **2. The Vault: <http://www.vault.com/index.jsp>**

- Similar to Wetfeet, but it is good alternative or alternate source of information.

- I found that using as many different sources and then coming up with my own approach/style worked best for me.
- Sections on website:
  - Research companies/employers
  - Research industries/salaries
  - Network
  - Job Board
  - Resumes/cover letter/other job search advice
  - Guides:
    - Consulting
    - Finances
    - Health care
    - Law
    - Media/marketing
    - Tech
    - Many others
- As of September 2007, UofT students could get free access to its guides via the UofT Career website
- Has sites for North America, Europe, Asia-Pacific
- Different membership levels (basic, gold)
  - Basic: I think this is free, but do not have full access; pay more for guides than a gold member
  - Gold:
    - \$45 US/3 mo
    - \$75 US/6 mo
    - \$125 US/1 yr
    - \$195 US/2 yr
    - \$250 US/3 yr

### 3. Quintessential Careers: <http://www.quintcareers.com/>

- An excellent resource for all job searchers.
- A US-based job search website for every job/career imaginable.
- Has pages specific for:
  - Students
  - Job seekers
  - Career changers
  - Coach counselors
- Over 5,300 pages of resources including:
  - Resume help (resumes can be posted online)
  - Cover letters

- Letters to request an information interview
- Thank you notes
- Salary/contract negotiation
- Education
- Employer tools

**4. Biospace:** <http://www.biospace.com/>

- A US-based site which provides Biopharmaceutical and Biotech news and jobs.
- Offers:
  - News
  - Career network:
    - Post jobs and resumes
    - Search jobs (lists jobs in the US, Canada and internationally)
    - Employer resources
  - Event centre
  - Career fairs
  - Company profiles
  - Biopharmaceutical insights

**5. Life Sciences World:** <http://www.lifesciencesworld.com/>

- A US-based online resource for Biotechnology, Pharmaceuticals, Medical Devices and Life Science industries.
- Posts:
  - News
  - Jobs (within US)
  - Events (US and international)

**6. Academy of Applied Pharmaceutical Sciences:**  
<http://www.aaps.ca/careers.html>

- Offers an overview of education/training opportunities for specific careers.
- The career section provides information and statistics on careers in the Pharmaceutical industry within Canada, including:
  - Training and development
  - Different types of careers

**7. APBI:** <http://abpi-careers.org.uk/>

- A British-based website on careers within the Pharmaceutical industry.
- Offers pages for:
  - Students
  - Science teachers
  - Career advisors
- Describes:

- The ins and outs of the Pharmaceutical industry and the different branches within it.
- Working in the industry.
- How to get into the industry.

**8. BIOTECanada: <http://www.biotech.ca/index.php>**

- A national industry-funded association which represents the constituents of the Biotech industry.
- Lists:
  - Events
  - Companies by sector and alphabetically
  - Facts
  - Member news
  - Canadian Life Science database

**9. Biotechgate: <http://www.biotechgate.com/gate/db/index.php>**

- A comprehensive Biotech and Life Science database/directory.
- Similar to BIOTECanada but links to sites Internationally (including BIOTECanada).
- Includes a job search engine through Nature jobs.

**10. [http://www.canadian-universities.net/Employment/Industry/Health\\_and\\_Medicine-Drugs\\_and\\_Pharmaceuticals.html](http://www.canadian-universities.net/Employment/Industry/Health_and_Medicine-Drugs_and_Pharmaceuticals.html)**

- Lists:
  - Companies (in Canada) within the Pharmaceutical and Biotech sectors
  - Organizations, agencies, institutions and businesses in Canada
- A great resource for just finding out what companies are out there to research.

## Part 2: Career-Specific Websites

**Summary:** These sites offer career and industry-related information to the following sectors: Biofinance, Intellectual Property and Consulting.

1. **Biofinance:** <http://www.biofinance.ca/AboutUs>
  - Biofinance hosts an annual conference which highlights current innovations within the biotech and pharmaceutical industries.
  - The program and presenter list serve as a resource for finding out the opportunities out there, the market etc (for future career-related research).
2. **IP information:** <http://www.ipmenu.com>
  - Provides information on:
    - IP services
    - IP training and employment
    - Organizations
    - Conferences
    - IP information
    - IP resources
    - IP databases and software
3. **Consulting:** <http://www.cob.ohio-state.edu/fin/opler/mco.html>
  - Provides information on Management Consulting:
    - Recruiting/positions
    - Company listings
    - Career guide

## **Part 3: Women-specific career sites**

**Summary:** All of these sites highlight needs and resources specific to professional women.

### **1. Women for hire foundation: <http://www.womenforhire.com/>**

- Devoted to recruitment services for women
- Offers:
  - Career expos
  - Speeches
  - Seminars
  - Career-focused magazine
  - Online job board
  - Networking
  - Career advice

### **2. Association for Women In Science: <http://www.awis.org/>**

- Offers information on:
  - Career development
    - Job listings
    - Awards/fellowships
    - Internships
    - Volunteer opportunities
    - Mentoring
    - Useful links
  - News and events

### **3. Women's Executive Network: <http://www.wxnetwork.com/>**

- A Canadian website
- Offers information on:

- Professional development
- Mentorships
- Research